PROPOSAL CUM AGREEMENT

Dear Sir,

Greetings from www.nepalhotels.in !!

It is a pleasure connecting with you, and we sincerely thank you for considering our company for your technical requirements for your Hotel / Group / Resort / Home-stay / Tourism Circuit

As per our discussion, the below proposal specifies about the Hospitality Management Service that includes Technological Tools such as Property Management Service, Channel Manager, Internet Booking Engine, Payment Gateway service, and other services for your **Hotel _____.**

We authorize **M/s Saraogi Nepal Travel private limited** to procure all room tariffs, special deals, season deals, and festival offers for www.nepalhotels.in and once the tariffs are consolidated, the same will be used for online distribution through various international online portals.

While this document is signed by the hotel / owner or authorized representative, it is mandatory to handover

Type of property, please tick   1. Trail   2. Cloud   3. Atmos   4. Galaxy

01   Provide a copy of the local trade license / Pan Card/ Tax Compliance document

02   Self attested ID proof of hotel management

03   Cancelled cheque

04   GST Number or Any Taxation number if applicable

05   High quality photos of the property. Each room x 5photos with the room number, Bed, View from the room, Room plan, bathroom, Front of the hotel, Balcony, Reception, Hotel from outside, Meeting rooms, library, & terrace room, any food outlet photos

06   Self-attested ID proof

07   Hotel Utility bill

08   Hotel lease agreement, self attested

09   Fact sheet of the hotel if any

CATEGORY OF THE HOTEL & LISTING OF HOTEL WITH ONLINE PLATFORMS LIKE EXPEDIA, BOOKING.COM, AGODA, MAKEMYTRIP ETC…..

For example, HOTEL SHANTI befits our Trail category, then we will upload the property as the **"Trail Shanti hotel"**. If HOTEL SHANTI befits our Galaxy category, then we will upload the property as **"Galaxy Shanti hotel"** or **"Atmos Shanti Hotel"**, or **"Cloud Shanti Hotel"**.

Company Overview

Nepal Hotels is Nepal's first hotel consolidation company in hospitality tech reseller company where the principal host technology partner has installed at 40,000+ Rooms, 1700+ hotels and 200+ destinations across India & now we are establishing it in Nepal.

We work with property owners as a complete technology partner to help them to manage their hotel remotely. Technically hotel front desk operations are controlled from a central office based in Mumbai with a 24/7 front office department running and managing hotels across India & Nepal.

We enable these properties with proprietary technology (India's largest Booking Engine, Hotel Management Software, Channel Manager Restaurant/ Banquet Billing software)

We are the Hospitality Technology Leaders in enterprise sales delivering cloud-based Hospitality Solutions meeting the growing market trends on innovation. In our Mission to empower partners in the industry to engage with exceptionally seamless experience, enhance service values with growing markets demand on technology to deliver delight to end-users meeting industry values with an in-demand enterprise technology platform

We are a client-oriented company and we aim to provide an array of products and services catering to a wide audience spread across different sectors. Our solutions are a mixture of technical excellence and clear & prompt communication

Regardless of how minute the requirement might be, our team is readily available to answer questions, provide guidance and take every detail into account

What do we offer over our Hospitality Management Service Modules

Property Management System

Our PMS empowers hoteliers to effortlessly manage everything ranging from invoicing, inventory, room rates & allocation, bookings and additionally guest check-in & check-out. The system is also enabled to manage the front-desk system, housekeeping, and maintenance directories of the property. With the integration of different POS like restaurants, laundry or transport you can easily manage the folios and release comprehensive invoices to the guest

Nepal Hotels

India Address
Plot 7, Lane 2, Behind Saket Metro Gate 2, Saiyad ul Ajaib, New Delhi 110030

Nepal Address
New Road, Kathmandu, Nepal, Tel: +9771 5318844 (Hunting Lines)

Some features of the product:

- Centralized control over all properties
- Real-time business analytics and controls.
- Avoid double or over-bookings
- Effectively manage inventory
- Manage reservations, invoicing, database and feedback

Channel Manager

The hotel management software through one single click, allows you to refresh inventory and pricing on a real-time basis. Handle your revenue easily. Through our Channel Manager, the most practical and intuitive one, you can manage all your room's availability and rates with few clicks for every single online travel agency like Cleartrip, Go-MMT, Booking.com, Expedia and many more at once

In case of any doubt, we offer singular customer service

Some features of the product

- Real-time rate and inventory updates
- Pooled inventory
- Performance Insights
- Auto-mapping support for reservation delivery
- Restrictions
- Group management friendly

Internet Booking Engine

Travelers have the easier option to book rooms directly through a totally safe and customized online booking system integrated with a payment gateway solution for a seamless transaction

Speed up your sales and raise your profits as never seen before. The Booking Engine developed by our principal company is a fully customized tool based on your hotel profile and allows travelers to make quicker, easier and more reservations directly from the hotel`s website

Some features of the product:

- Great look and feel
- Mobile and desktop friendly
- Sell packages and add-ons
- Multiple payment gateways

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- Highlight and sell hot deals
- Simple 3 step booking process
- Offer promo codes

Commercial Terms and Conditions – FOODIE TECHNOLOGY

Agreement Tenure	Annual Subscription
All Modules per unit / single unit	To be discussed

Commercial Terms and Conditions – Hotel technology

Staffing & Personnel Management	Information technology
• Front Desk Managed from Central Office. • Training and induction • Compliance management	• Installation of proprietary hotel management software • Booking Engine + Channel Manager 100+ Ota's Connect • Digital payments gateway tie-up • Assistance in finalizing internet service provider, IBMS, technology provider

Finance & Admin
- MIS and reporting
- Taxation compliance
- Payment Collections & Reconciliation

Agreement Type	Technology Contract
Agreement Tenure	To be discussed – we prefer 2 year lock-in (both sides)
Technology + Front Desk Operations Fee	[%age] Of gross Room Revenue (Offline) & (Online)

Proposal Details:

Client Name	
Hotel Name	
Address	
Authorized Signatory	
Product	
No of Keys	
Other details	

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By signing below, you acknowledge that you have read and understand the foregoing proposal and will comply with the terms mentioned in the proposal.

Date –June 12, 2023

[For Nepal Hotels]

By Ms./Mr._____ Signature

Type of property, please tick   1. Trail   2. Cloud   3. Atmos   4. Galaxy

[For Hotel _____]

By Ms./ Mr. _____   Signature